

# Postal Code 78705

# Residential Statistics



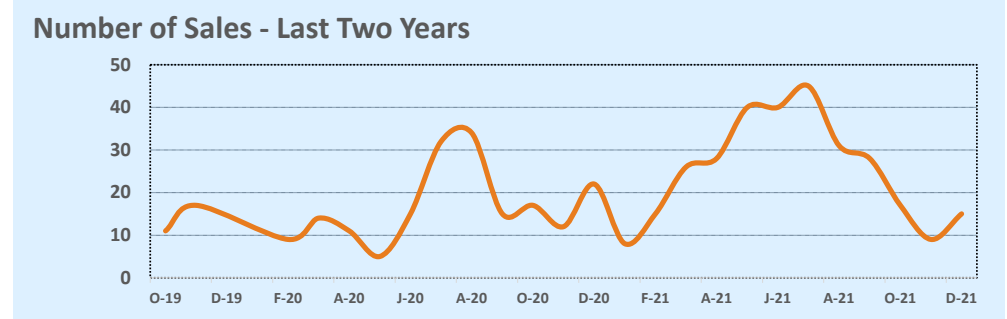
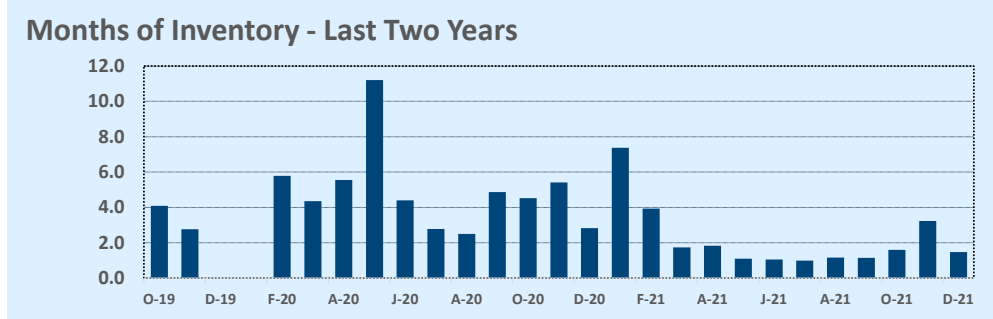
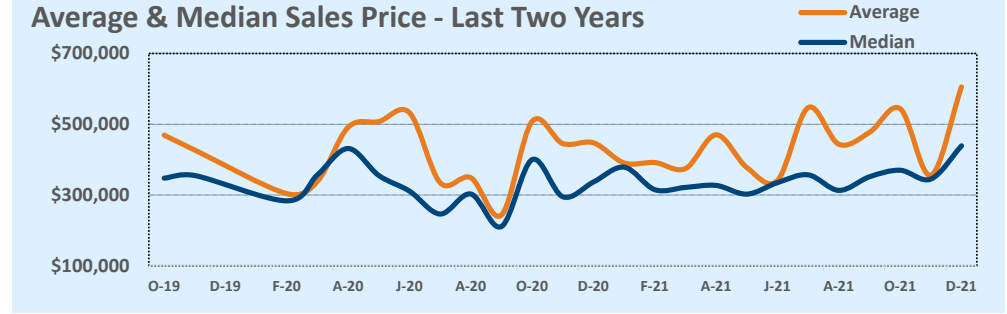
# November 2021

Listings	This Month			Year-to-Date		
	Nov 2021	Nov 2020	Change	2021	2020	Change
Single Family Sales	3	5	-40.0%	47	42	+11.9%
Condo/TH Sales	12	17	-29.4%	255	161	+58.4%
<b>Total Sales</b>	<b>15</b>	<b>22</b>	<b>-31.8%</b>	<b>302</b>	<b>203</b>	<b>+48.8%</b>
New Homes Only	--	--	--	6	9	-33.3%
Resale Only	15	22	-31.8%	296	194	+52.6%
Sales Volume	\$9,082,025	\$9,846,261	-7.8%	\$133,902,017	\$80,717,532	+65.9%
New Listings	10	18	-44.4%	350	323	+8.4%
Pending	16	7	+128.6%	30	181	-83.4%
Withdrawn	--	9	--	42	52	-31.1%
Expired	--	--	--	--	--	--
Months of Inventory	1.5	2.8	-48.0%	N/A	N/A	--

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	2	--	--
\$150,000- \$199,999	1	--	--	19	22	99
\$200,000- \$249,999	1	2	50	51	40	44
\$250,000- \$299,999	1	1	47	52	45	40
\$300,000- \$349,999	3	--	--	69	60	38
\$350,000- \$399,999	1	1	23	47	41	45
\$400,000- \$449,999	1	4	20	35	28	36
\$450,000- \$499,999	--	1	2	6	5	128
\$500,000- \$549,999	--	1	137	7	4	44
\$550,000- \$599,999	--	2	11	7	6	14
\$600,000- \$699,999	--	--	--	8	11	39
\$700,000- \$799,999	--	--	--	7	5	8
\$800,000- \$899,999	1	2	43	8	10	30
\$900,000- \$999,999	--	--	--	6	6	16
\$1M - \$1.99M	--	--	--	22	16	28
\$2M - \$2.99M	--	1	10	3	3	111
\$3M+	1	--	--	1	--	--
<b>Totals</b>	<b>10</b>	<b>15</b>	<b>34</b>	<b>350</b>	<b>302</b>	<b>44</b>

Average	This Month			Year-to-Date		
	Nov 2021	Nov 2020	Change	2021	2020	Change
List Price	\$615,810	\$466,127	+32.1%	\$442,054	\$408,068	+8.3%
List Price/SqFt	\$414	\$344	+20.4%	\$401	\$380	+5.4%
Sold Price	\$605,468	\$447,557	+35.3%	\$443,384	\$397,623	+11.5%
Sold Price/SqFt	\$408	\$329	+20.4%	\$402	\$372	+8.0%
Sold Price / Orig LP	98.2%	93.1%	+20.4%	99.4%	96.4%	+3.1%
Days on Market	34	79	-57.3%	44	61	-26.6%

Median	This Month			Year-to-Date		
	Nov 2021	Nov 2020	Change	2021	2020	Change
List Price	\$439,000	\$342,450	+28.2%	\$339,000	\$310,000	+9.4%
List Price/SqFt	\$379	\$337	+12.6%	\$382	\$368	+3.8%
Sold Price	\$439,000	\$336,750	+30.4%	\$336,500	\$306,000	+10.0%
Sold Price/SqFt	\$374	\$326	+14.7%	\$380	\$360	+5.7%
Sold Price / Orig LP	100.0%	96.0%	+4.2%	99.0%	97.0%	+2.1%
Days on Market	19	44	-56.8%	15	30	-50.0%



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